

**Sonoma County Area Agency on Aging
Planning & Funding Committee Recommendations to the Area Agency on Aging Advisory Council
in Response to Request for Proposals 2017-21
March 15, 2017**

I. OVERVIEW OF STAFF RECOMMENDATIONS

Request for Proposal Process

The Sonoma County Area Agency on Aging (AAA) released a Request for Proposals (RFP) on October 26, 2016 to solicit interest in providing services for seniors, people with disabilities, and their caregivers through funding made available by Federal Older Americans Act (OAA). A total of 11 agencies submitted 21 proposals before the submission deadline of 2:00PM on December 15, 2016.

A Request for Proposal is released every four years for Older Americans Act funded services. This RFP was released with a 4-year cycle; July 1, 2017 through June 30, 2021 to align with the AAA Four Year Area Plan for fiscal years 2016-17 through 2019-2020. The AAA Area Plan outlines the major goals and objectives to be achieved in each four year period. The next procurement is scheduled for release in 2020 for services for fiscal years 2021-2025.

By the end of 2017, the AAA will solicit interest through a procurement process for Older Americans Act Title III-D Health Promotion funding which was not included in the current RFP. This separate procurement is in response to the Older Americans Act mandate that programs eligible for Title III-D funding be at the highest level of evidence-based programming. The AAA was not ready to include this program at the time of the October 26, 2016 RFP release. The 2017 Health Promotion procurement will be in line with the current procurement timelines of 2017 through 2021 with service provision ending on 6/30/21.

To create the service provider contracts described herein for FY 2017-21, the allocation initially received for FY 2016-17 was used for planning purposes pending receipt of the FY 2017-18 California Department of Aging (CDA) Standard Agreement. Contract amendments will be executed, as appropriate, when the actual FY 2017-18 CDA Standard Agreement is received.

Staff Funding Recommendation Methodologies

Staff created the following distribution plan by taking into consideration the following factors:

- 1) Total funding available – Please refer to Section II - Funding
- 2) The AAA Funding Priority standing for each program
- 3) Current and past service provider performance to set achievable service unit goals to align with service levels stated in the AAA Four-Year Area Plan
- 4) Geographic Service Area

II. FUNDING

Title	Program	AAA Funding Priority	Contracted Amount	Direct Service Amount	Total for Title
III-B	Supportive Services				
	Adult Day	3	\$114,508		
	Alzheimer's Day	3	\$58,000		
	Case Management	1	\$132,000		
	<i>Linkages Direct Services</i>			\$63,310	
	Legal Services	4	\$48,000		
	Transportation	2	\$77,000		
	Total for Title				\$492,818
III C-1	Senior Nutrition Program	2			
	Congregate Meals		\$302,063		\$302,063
III C-2	Senior Nutrition Program	1			
	Home Delivered Meals		\$621,950		\$621,950
III-D	Health Promotion	2			
	TBD - 2017 Procurement		\$18,000		
	<i>A Matter of Balance Direct Svc</i>			\$9,487	\$27,487
III-E	Family Caregiver Support Program				
	Caregiver Support (Support Groups and Assessment)	2	\$70,000		
	Caregiver Respite	1	\$130,000		
	Total for Title				\$200,000
III-B - Fed	Ombudsman Program		\$49,986		
III-B – State	Ombudsman Program		\$19,973		
VII-a - Fed	Elder Rights Protection	N/A	\$35,766		
VII	Elder Rights Protection to Ombudsman	1	\$6,779		
State	State Health Facilities	N/A	\$7,989		
State	Citation Penalties	N/A	\$15,530		
State	Ombudsman Special Deposit-SNF-QA	N/A	\$37,948		
	Ombudsman Total				\$173,971
	TOTAL OAA CONTRACTED FUNDING		\$1,745,492		
	TOTAL OAA DIRECT SERVICES FUNDING			\$72,797	
	TOTAL OAA SERVICES FUNDING				\$1,818,289
	Health Insurance Counseling & Advocacy (HICAP)	N/A			\$450,584
	TOTAL ALLOCATED				\$2,268,873

III. ALLOCATION RECOMMENDATIONS

Title	Program	Contractor Proposed Units of Service	Contractor Proposed Funding	Planning & Funding Recommended Units of Service	Planning & Funding Recommended Funding
III B	Adult Day				
	Council on Aging	17,200 Hours 100 Seniors	\$96,900	16,200 Hours 100 Seniors	\$86,000
	Petaluma People Services Center	6,600 Hours 20 Seniors	\$30,000	6,000 Hours 20 Seniors	\$28,508
	Total				\$114,508
III B	Alzheimer's Day				
	Catholic Charities	2,090 Days 100 Seniors	\$58,000	2,000 Days 80 Seniors	\$58,000
III B	Case Management				
	Council on Aging	5,373 Hours 1,329 Seniors	\$91,700	4,500 Hours 1,300 Seniors	\$92,000
	Linkages	Direct Service N/A	Direct Service N/A	2,500 Hours 137 Seniors	\$63,310
	Petaluma People Services Center	1,000 Hours 250 Seniors	\$21,000	1,000 Hours 250 Seniors	\$20,000
	West County Community Services	1,000 Hours 100 Seniors	\$28,068	1,000 Hours 100 Seniors	\$20,000
	Total Allocated				\$132,000
	Total Direct Svcs				\$63,310
	Total Case Mgmt				\$195,310
III-B	Legal Service				
	Legal Aid of Sonoma County	1,550 Hours 450 Seniors	\$48,000	1,550 Hours 450 Seniors	\$48,000
III-B, VIIa, VII, State	Ombudsman				
	Senior Advocacy Services	N/A Prescribed by State	\$173,000	N/A Prescribed by State	\$173,971 (amount from page 2)
III-B	Transportation				
	Catholic Charities	725 Rides 60 Seniors	\$14,000	725 Rides 60 Seniors	\$14,000
	Petaluma People Services Center	475 Rides 48 Seniors	\$20,000	575 Rides 65 Seniors	\$14,000
	Sebastopol Area Senior Center	4,800 Rides 900 Seniors	\$61,718	3,200 Rides 210 Seniors	\$35,000
	Vintage House	3,300 Rides 75 Seniors	\$15,000	3,300 Rides 75 Seniors	\$14,000
	Total				\$77,000
III C-1	Congregate Meals				

Title	Program	Contractor Proposed Units of Service	Contractor Proposed Funding	Planning & Funding Recommended Units of Service	Planning & Funding Recommended Funding
		400 Meals	\$9,700	400 Meals	\$6,865
	Coastal Seniors	60 Seniors		60 Seniors	
		39,771 Meals	\$243,810	39,000 Meals	\$242,198
	Council on Aging	1,000 Seniors		1,000 Seniors	
	Petaluma People Services Center	9,610 Meals 170 Seniors	\$55,000	10,300 Meals 170 Seniors	\$53,000
	Total				\$302,063
III C-2	Home Delivered Meals				
		850 Meals	\$9,500	850 Meals	\$5,850
	Coastal Seniors	12 Seniors		12 Seniors	
		195,000 Meals	\$498,150	195,000 Meals	\$539,850
	Council on Aging	1,500 Seniors		1,500 Seniors	
	Petaluma People Services Center	26,150 Meals 170 Seniors	\$95,000	26,150 Meals 170 Seniors	\$76,250
	Total				\$621,950
III-D	Health Promotion				
	Matter of Balance	Direct Service	Direct Service	10 Classes	\$9,487
		N/A	N/A	100 Seniors	
	2017 Procurement	TBD	TBD	TBD	\$18,000
	Total				\$27,487
III-E	Family Caregiver Support				
		<u>Assessment:</u> 115 Hours 25 Seniors		<u>Assessment:</u> 115 Hours 25 Seniors	
	Alzheimer's Association	<u>Support Groups:</u> 320 Hours 125 Family	\$20,775	<u>Support Groups:</u> 320 Hours 125 Family	\$10,000
	Redwood Caregiver Resource Center	<u>Assessment:</u> 860 Hours 100 Seniors		<u>Assessment:</u> 860 Hours 100 Seniors	
		<u>Support Groups:</u> 311 Hours 100 Family	\$70,000	<u>Support Groups:</u> 311 Hours 100 Family	\$60,000
	Total				\$70,000
III-E	Family Caregiver Respite				
	Redwood Caregiver Resource Center		\$130,000		\$130,000
N/A	HICAP				
	Senior Advocacy Services	Prescribed by State	\$450,000	Prescribed by State	\$450,584